

# 2022 Annual KPP Trend Report

4.15% Overall Trend

#### **Low Cost Generics & Clinical Innovation**

By maximizing low-cost generics and implementing innovative clinical programs, our clients collectively achieved an industry leading overall trend.

0.17% Traditional Drug Spend

#### **Generic Dispensing Rate 86.3%**

• 8.8% Unit Price, -6.5% Utilization, -3.3% Drug Mix

7.34% Specialty Drug Spend

#### **Driving 52.7% of Total Plan Paid**

- Specialty 360 Program decreased specialty drug spend by 13.4%
- · -2.7% Unit Cost, 1.7% Utilization, 12.9% Drug Mix

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### **Innovative Clinical Programs**

Clinical Performance Based Guarantee – Suite of Clinical Programs that We Guarantee Will Lower Your Prescription Drug Spend

**Specialty 360** – Dynamic Copay Program that Maximizes Copay Cards to Offset Costly Specialty and Non-Specialty Therapies

OTC Alternative Exclusion Program – Stop Covering Rx Drugs that are Available Over-The-Counter

**High-Cost Generic Program** – Switch Patients from High-Cost Generic Medication to Lower Cost Alternatives

**Reference Based Pricing** – Proactively Contains Cost in Select Drug Classes

## **Top 3 Drug Classes**

Inflammatory Diseases
Diabetes
Neoplastic Disease

#### **Forecast**

**Plaque Psoriasis** – Variety of biologic agents on the market and expected in the pipeline, in addition to new advances in precision medicine technology

**Diabetes** – Anticipate impact with changes in insulin pricing, cap on member cost-share, and emergence of biosimilars.

**Inflammatory** – Humira will face competition with the introduction of adalimumab biosimilar launches mid-2023.